

Campion Insurance

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Health Insurance Advisor (Full Time) Dublin, Ireland

Description

We are a leading Insurance and financial services Broker with significant presence in the marketplace. We are now seeking to recruit a Health Champion to work with our health partner, Irish Life Health Plc. The successful candidate will be a motivated and organised individual. You will be provided with the opportunity to develop your knowledge and skills. We offer a competitive salary following the account executive model with bonus and expenses. Location is flexible.

This is a target driven role requiring a proactive and sales orientated individual who has the knowledge and ability to think like a business owner to meet and exceed new business and retention targets. You must place the customer at the heart of everything you do, not only to provide the best advice at new business stage but to ensure this advice continues through our service and at the point of renewal.

You will have responsibility for managing our key partner relations within the Health Insurance Product line. You must therefore be confident and capable of interpreting data on a portfolio level, proactively identifying key trends and implementing processes and changes accordingly. You will have help and support and training

About us

We are now one of the largest insurance brokers in Ireland with eleven offices in Cashel, Dublin, Kilkenny, Midleton, Mullingar, Naas, Portlaoise, Roscommon, Thurles, Ennis and Urlingford.

We pride ourselves in being able to remain close to our customers at a local level whilst harnessing our national size to get the best deals from the insurance companies for our customers.

We are delighted to have been awarded the Deloitte Best Managed Companies award for the eighth year running this year achieving Platinum Standard once again. "This is a tremendous endorsement of our business model and it's a reflection of the hard work, dedication and customer focus of our ever growing 160+ professional Team." Jim Campion, CEO

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from our central function; however, you must be able to operate at an account management level.

Duties & Responsibilities

- Manage our existing book of Health Clients, both corporate & personal, maximising retention.
- Proactively work with our Commercial and Life Employees to expand NB opportunities through cross sell.
- Take ownership for growing the NB account in line with monthly targets.
- Manage the health insurance relationships between ourselves and our key partners.
- Provide professional best advice and consultation with respect to needs
- Provide on going service and advice to clients.
- Work to agreed targets and standards.

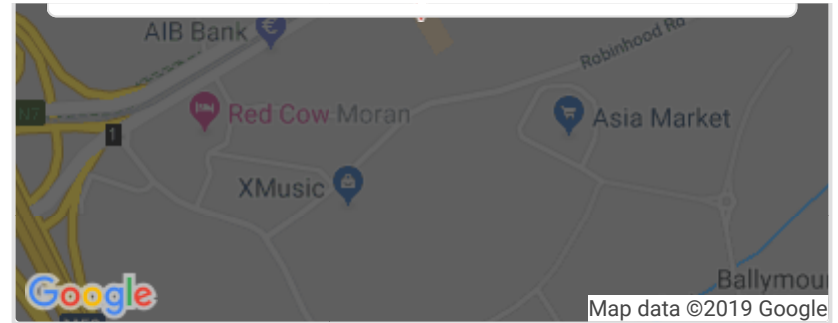
What we can offer:

- Personalised training and development programme.
- Account Executive Salary structure inclusive of bonus and expenses.
- Monthly New Business Pipeline for sales generation
- Extensive employee benefits scheme
- The opportunity for you to both manage and grow a strong existing book of health insurance business.

Requirements:

- Must be APA or CIP Qualified
- Minimum 2 years health Insurance experience essential, all training will be provided.

Salary



Not Disclosed

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