

Business & Technology Consultants

Central Solutions

Headquartered in Limerick, Central Solutions design and deliver world-class solutions for clients to deliver optimum efficiencies and drive transformational change. We help our customers achieve operational excellence through the delivery of innovative programmes that apply lean methodologies and focus on international standards. We engage with key stakeholders across Europe, including standards bodies, government and business.

We have specialist expertise in the domain areas of Operational Excellence, Digital Business, and Corporate Sustainability and Water Management. We are collaborative in our work and lead & engage with multistakeholder groups.

Central Solutions Business Consulting unit brings industry specific expertise to support clients in the execution and delivery of their business needs.

The Opportunity

Our Business & Technology Consulting unit has a number of career opportunities for experienced Consultants to work across a number of sectors to meet growing market demands for our expertise. Our knowledge areas are in Operational Excellence, Digital Business, Water and Sustainability.

We are seeking ambitious professionals, who want to further advance their professional career. You will be joining a highly skilled and experienced team. You will be working across a diverse client portfolio spanning a broad range of sectors perfect for those looking to broaden their consulting skills.

This is an excellent opportunity for ambitious and driven candidates to join a progressive, people centric, firm and build on their existing experience to forge a successful career in Consulting, while supported with ongoing development and training. We offer support for your career development, with continued professional development and further academic qualifications encouraged.

Role Description

As a Consultant, you will be required to play a lead role in engaging with and managing delivery of solutions to our broad range of clients across public and private sector organisations in ICT, Utilities, Food & Beverage, Pharma, Healthcare, Education and Services. You will contribute to driving the growth of our business in close cooperation with other colleagues.

You will have an opportunity to:

- Work directly with clients to lead out on the delivery of services
- Lead teams during the delivery phase of client engagements
- Establish deep, enduring client relationships through continuously meeting their requirements
- Grow the overall service offering
- Work cross functionally with members of the wider Business & Technology Consulting team to deliver shared solutions to our clients



Desired experience

You will have 2-3 years' experience in a similar role and a strong desire to build a career in Business & Technology Consulting. You will have a customer services focus, an excellent work ethic, a proactive approach to issue resolution and experience of managing deadlines & team performance.

You will have demonstrated experience in the provision of one or more of the following services:

- Delivery of Operational Excellence programmes
- The provision of support to major business transformation engagements across the public and private sector
- Providing digital solutions to a variety of clients and sectors
- Sustainability and water mapping & management strategies

Core Skills and attributes

- Well-developed business acumen and understanding of the business environment.
- Ability to engage and communicate with senior management, delivering workshops and training as required
- Excellent presentation skills and can prepare and present on Central Solutions portfolio of services to a wide variety of audiences.
- Ability to approach problems in a structured manner and develop solutions.
- Displays an awareness of emerging trends & technologies that may impact our clients
- Can quickly synthesise and develop an understanding of multiple business sectors and technology strands
- Ability to understand the wider context, future trends, their impact and all factors which impact on the clients' business

Location

Central Solutions is headquartered in Limerick with a national client base. The position will require frequent domestic and occasional international travel.

To Apply

Please apply via cover letter (outlining in detail your suitability for the role) and CV to <u>careers@centralsolutions.com</u> by May 31st.