

Take **ADVANTAGE** of the ISME Affinity Programme

ISME
Membership + ADVANTAGE
Affinity = Business
Savings

ISME has negotiated on behalf of its members, preferential rates, added services and access to selected companies across a range of industries.

FINANCE



Business Insurance with JLT

- Premium discounts up to 25% on a range of Insurance products
- Free cover enhancements
- Flexible payment options
- Complimentary 'insurance audit'
- Provision of insurance advice and specialist claim support



Cyber Risk Insurance with Glennon Insurance

- Minimum 10% discount
- Bespoke Insurance Solution
- Personal advice
- First Response Package
- Personal Claims Handling Service
- GDPR and other cyber risks cover



Directors and Officers Liability with Glennon Insurance

- Minimum 10% discount on
- Bespoke Insurance Solution
- Personal advice
- Personal Claims Handling Service



Hospital, Dental & Lifestyle Insurance with HMCA

- Care Cash Plans, tax free cash towards expenses
- Dental Plan, tax free cash towards dentist
- Travel Plan provides €12 million cover
- Personal Accident Protection Plan
- Vehicle Breakdown Recovery Club



Home Insurance - Halligan Insurances

- Access a 'no obligation' quotation
- Full bonus protection with no excess on house insurance



ISME Group Life Insurance Cover with Halligan Insurances

- Payment of a lump sum of €100,000 to the next of kin in the event of death in service
- An optional employee benefit that provides low-cost life cover to your permanent staff for €206 each per year



ISME ADVANTAGE Pension Scheme with JLT and Zurich Life

- Discounted Annual Fund Charges & No Set-up Fees
- Blanket allocation rate - 100% investment on all contributions.
- Access to ISME Connect Portal
- Expertise & high performance
- Default Lifestyle Investment Strategy
- Fast, secure and easy data submission
- Access to Pension Trustee Services



Money Transfers with Transfermate

- No transfer fees for first 3 months on standard money transfers over €1,000
- 24-hour platform to send or receive cross border money transfers cheaper & faster than traditional banks



SME Currency Risk Management with Clear Treasury

- 30% discounted exchange rates
- Fee-free transfers
- Free FX Risk Health Check
- Interest Rate Advisory Corporate Finance
- SME Debt Advisory
- Trade Finance
- Invoice Finance



THE WARD GROUP

Ledger Management & Legal Services with Hugh J. Ward

20% discount on:

- Debt collection fees
- Legal collection fees
- General legal services
- Outsourced credit management

COMPLIANCE

Compliance Software for SMEs with Sovy



- 20% Discount on Sovy Compliance HubSM
- Manage internal Data Protection Policy, external Privacy Policy, Cookie Notices, Personal Data Inventory and more
- Access Sovy AcademySM and the Knowledge Portal for GDPR

HR & RECRUITMENT

Online Recruitment with Jobs.ie



- 10% discount for first time advertisers on Jobs.ie

HR & Recruitment IT with HR Locker



- 15% discount on annual license fee
- Smart, cost-efficient cloud solution for HR offering Absence and Holiday Management, Timesheets, Performance Management, CPD/Training and Applicant Tracking
- First-Call HR Support (on Profession & Premium plans only)

IT & TELECOMMUNICATIONS

IT & Cloud with CloudStrong Ltd



- Up to 12.5% discount on Office 365 plans
- Up to 12.5% discount on Microsoft Azure IT and Cloud services
- Access to leading IT & Cloud experts
- Free IT Consultation

Broadband & Phone with Magnet



- 24 months FREE Business Broadband when you move your phone system
- FREE month of Magnet Protect when you sign up for Magnet Networks Business Broadband

GIFT CARDS

Gift Card with One4all



- Government BIK scheme: Gift up to €500 per employee free of Tax, PRSI and USC
- No admin fees & free delivery
- Dedicated account manager
- Free customisation
- Access to One4all plus for offers from 8,000 Retail Partners
- Reloadable Reward Card
- One4all Christmas Club
- One4all Bikes4work scheme - including a 20% discount card for service & parts in Halfords for 12 months

Gift Card with FromMe2You



- Government BIK scheme: Gift up to €500 per employee free of Tax, PRSI and USC
- No admin fees & free delivery
- Dedicated account manager
- Thousands of spending locations
- Online Recognition & Reward Software
- Christmas Club
- For new Merchants a discounted acceptance rate of 5.5%

ENERGY

Energy with Pinery



- 10% exclusive discount
- Free energy audit
- Flexible payment options
- One-to-one account management
- Access to Smart Business to manage & monitor energy consumption
- Access to Pinery's innovative energy services such as solar, wind, refrigeration, LED bulbs and heat pumps

PROCUREMENT

Procurement Support Services with Keystone Procurement



- 15% discount on bid advice, procurement strategy & related services
- 50% discount on initial pitches on sister site Sluamor.com for SMEs seeking partners to target and secure large contract growth

PUBLICATIONS

Sunday Business Post



- Save **€50** on an annual subscription to the Sunday Business Post digital newspaper

OFFICE PRODUCTS

Codex Office Supplies



- Special ISME solutions catalogue offering discounted prices
- Free office design and consultation
- Redesign of any printed material used within an organisation

TRAINING

SME Training with ISME Skillnet Ireland



- Up to **33% discount** on courses
- Short courses designed for SMES
- In-company training
- Management Development Programmes
- Training Needs Analysis
- Mentoring

TRANSPORT & LOGISTICS

Motor Leasing with LeasePlan



- Up to **20% discount** on leasing rates & access to LeasePlan's deals
- One fixed low-cost monthly rental
- Access to a **full suite of ancillary products** including Fuel Card, Insurance, Driver Training, Telematics



Take
ADVANTAGE
now

To find how to save and add value to your business go to
isme.ie/ADVANTAGE

ISME members can assess full details when they log into the Members area of the website.

For those not yet members please contact ISME on membership@isme.ie or call our membership team on 01 662 2 755.

